

NEWS BULLETIN

ISSUE 5

OCTOBER 2012

Roll out the barrel and raise your glasses please, to The Friday Beer Company – Official Sponsors of the Weekend!



Pictured at the launch evening, from left to right: Gerald Williams, Pery Jackson and Andrew Kier

The Swan with Two Nicks pub in Worcester hosted the official launch of Malvern's new microbrewery, The Friday Beer Company, on Friday 28th September. The evening was also the new microbrewery's first foray into cask ale, after recently taking on an additional unit at LBC (Units 20 & 21).

The Friday Beer Company was the brain-child of three scientists from Malvern, Andrew Kier, Pery Jackson and Gerald Williams three PhD level scientists and chartered physicists. The business was set up by them in July 2011 following the closure of their research department in Malvern.



After a year of hard work they are now producing and selling four bottle-conditioned premium ales from a number of outlets in Herefordshire and Worcestershire as well as from the microbrewery in Malvern Link.

Gerald said: "We are as proud of our links to Malvern as we are of the beers we have produced as we have all worked and lived in the town for many years. Starting a brewery here was a dream we all shared and with a year of very hard work, plenty of training and lots of late nights we have developed an exciting range of beers based on traditional recipes with a difference!

As true real ale enthusiasts, our mission is to provide customers with high quality, interesting beers so the ultimate realisation of the dream is of course that you all enjoy our beers and help us to make the Friday Beer Company a huge success!"



"The Link Business Centre has been ideal for us as a new business. The units are new and well appointed, very affordable and the site

is secure and well run. As a start-up business we were looking for a unit with enough space within a tight budget and this fitted the bill exactly. We have recently extended to the unit next door, giving us the ability to reach our maximum production capacity, and giving us valuable storage space. Perhaps most importantly we have found a great community spirit amongst the various businesses on site and they have all been happy to help with various issues we have faced. Without this help we would have had many small problems to solve and we are very grateful to everyone."





Martin Wilesmith's son, Mark (right), who is a Partner in LBC, presenting the award to Malvern Joggers, winner of Club of the Year.

MHDC Sports Awards 2012

Link Business Centre was proud to be one of the sponsors for this year's Malvern Hills District Sports Awards.

The second Malvern Hills District sports awards took place on Thursday 12th July 2012, at the Malvern College Sports Complex. The awards evening was compered by BBC Hereford and Worcester presenter Dave Bradley and the key note speakers were Richard Brown from the Joanna Brown Trust (who was an Olympic torchbearer) and England Canoeist Callie-Ann Halliday (Joanna Brown Trust Talented Athlete). Pre-awards entertainment was provided by Dance in Motion's 'Motionsque'.

WEEE Recycle!

Link Business Centre is an ideal secure location for one company who is doing its bit for the Environment.

Surplex UK Ltd, Unit 12 LBC, was formed in 2004 by husband and wife team Mark and Hazel Willis. They have become increasingly busy, due to the change in regulations governing the way in which companies can dispose of waste electrical equipment. Surplex specialises in the removal and recycling of WEEE (Waste Electrical and Electronic Equipment). They deal with a wide range of customers, worldwide, from individuals to large companies. They are licensed by the Environment Agency enabling them to transport, store, disassemble and broker waste. There is no charge for this service – the company funds its recycling activities through the reclamation of metals, printed circuit boards, cable and the re-distribution of usable components, recycling through reuse.

"We offer not only free advice but also a fast, efficient and friendly service – you are guaranteed a warm reception from everyone at Surplex, including Henry the office dog!"
Commented Mark.



Mark Willis, pictured with Henry, the office dog!

Business is 'blooming' for Tulip!

As well as occupying Unit 1 at Link Business Centre, Tulip (TMB) Ltd has recently taken on Unit 2, increasing their space by 100%.

The extension has been necessary to cope with the vast increase in business, due to winning several new contracts, including Stanbrook Abbey, the new wedding and conference venue in Callow End, Winstanley Engineering in Pershore and Spire South Bank Hospital in Worcester.

Tulip provides a wide range of services to their new customers, from theatre cleaning to engineering work-wear rental. To enable them to fulfil these services, Tulip has invested in new machinery and extended their working hours.

"The move to Unit 2 has been a fantastic step in the right direction. We decided that we would only expand when we had the business to justify it. The whole procedure went very smoothly, thanks to Martin Wilesmith. He couldn't have made the signing of the new lease simpler. He listened to what we needed both now and in the future, was helpful

and accommodating, he even organised extra parking spaces for us.

Up until now, our staff have been very patient, coping with a limited working area. Now we have extra space and I even have the luxury of my own office! We also now have room to build our own meeting and training rooms, where the Tulip Training Academy will continue with our training programme. We have taken on several new employees, and are now in the process of taking on more sales staff – enabling the business to grow from strength to strength."

Commented Melanie Baker, Managing Director

New occupiers

A warm welcome to our new tenant at Upton Business Centre:

Unit 3

JCB Diggers

Chris Ball. t: 01684 311777 • www.jcbdiggers.com

Link Business Centre:**Units 1 & 2****Tulip (TMB) Ltd**

Tony & Melanie Baker
01684 577617
www.tulipmalvern.co.uk

Unit 3**Advanced Solar Panels Ltd**

Solar Panels
John Wheeler
07974 920345

Units 4, 9 & 16**Fire Installation Services Ltd**

Ken Newman
01684 892981

Units 5 & 22**Mid West Automation**

Aluminium Fabricators
Andy Haigh
01684 899103
www.midwestautomationltd.co.uk

Unit 6**Meigh Mansbridge & Company**

Accountants
Roger Meigh, Kevin Mansbridge
01684 565486
www.meigh-mansbridge.co.uk

Unit 7**Stockall Electronics Ltd**

Kate Stockall
01684 574977
www.stockallelectronics.com

Unit 7A**Estate Office**

Kim Riding, Administrator
01684 561238
www.linkbusinesscentre.co.uk

Unit 7B**Wyvern Homes Ltd**

Residential Developers
Mark Wilesmith
01684 561238
www.wyvernhomes.co.uk

Unit 7C**Worcester Solar Heating Ltd**

Installers of Renewable Energy Systems
Darren Stockall
01684 575892
www.worcester-solar.co.uk

Unit 7D**Crown Taxis**

Khurshid Baig
01905 357788

Unit 7E**Executive Land Travel**

Pete Wood
07787 188720
www.executivelandtravel.co.uk

Unit 8**Cash for Clothes**

Clothes Recycling
Kevin Styles
01684 562583
www.cash4clothes.co.uk

Unit 9**Fire Installation Services Ltd**

Ken Newman
01684 892981

Unit 10**Malvern Engineering Ltd**

Chris Smedley
01684 574471

Unit 11A**Smart Car Care Valeting Centre**

Patrick
07872 991286

Unit 11B**G Webb Automation Ltd**

Packaging Equipment Manufacturer
Paul Webb MD
01684 892929
www.webbautomation.co.uk

Unit 12**Surplex UK Ltd**

Recycling Computer Hardware
Mark Willis
01684 568789
www.surplex.co.uk

Unit 13**Malvern Theatres Trust Ltd**

01684 580936

Units 14 & 15**Link Tools**

Tools & Fixing Supplies
Steve Metcalfe, Gary Looker
01684 578866

Unit 17**Alto Flooring Ltd**

Contract Flooring
Russell Simon
01684 573222
www.altoflooring.co.uk

Unit 19**Beacon Sports & Trybike**

Commercial Embroidery
& Bicycle Sales
Jon Wootten
01684 892439
www.beaconsports.co.uk
www.trybikestore.co.uk

Units 20 & 21**The Friday Beer Company Ltd**

Micro Brewery
Andrew Keir, Perry Jackson,
Gerald William
07702 026009

Unit 23**HD Cable Ltd**

Electronics Wholesalers
Chris Pinder
0844 351 0190
www.hdcable.co.uk

Unit 24**Shredability Ltd**

Secure Shredding
Kevin Styles
01684 562583
www.shredability.co.uk

Unit 25**G Webb Automation**

Packaging Equipment Manufacturer
Paul Webb MD
01684 892929
www.webbautomation.co.uk

Units 26 & 27**RPM Car Repairs**

Katie & Paul Bird
01684 565555
www.rpm-malvern.co.uk

Upton Business Centre:**Unit 1****Upton Farm Services**

Farm Machinery Repairs and Parts
Garry Thackeray
01684 593600

Unit 3**JCB Diggers**

Construction Machinery Sales
Chris Ball
01684 311777
www.jcbdiggers.com

Unit 4A & 5A**Go For Granite Ltd**

Bespoke Granite Products
Matt Walker
01684 592777
www.goforgranite.co.uk

Unit 4B**R M Davis**

Wholesale Beds
Bob Davis
Mob: 07748 988888

Unit 5B**Central Machinery Ltd**

Plant Dealer to the Trade
John Blackmore
01905 340377
www.centralmachinery.co.uk

It's all change at both Business Centres!

Several of the tenants at both Link and Upton Business Centres have been on the move recently... but for good reasons!

Seven businesses have expanded, taking on additional units, including Tulip (TMB) Ltd, who have increased their space by over 100%; Mid West Automation; Fire Installation Service; Friday Beer Company; RPM and Shredability at Link Business Centre, and Central Machinery at Upton Business Centre – who have taken on a new unit, four times larger than their original one.

Commented David Hext MRICS – Commercial Property Manager at John Goodwin:

"Link Business Centre provides a template on how to run a successful business park. By maintaining close working relationships with the occupiers of the Centre, Martin and his team have been able to meet the increasing demands for space by some of the tenants which is obviously beneficial to the estate, but also saves the tenants the significant costs of relocating".

"Malvern continues to provide a strong commercial base allowing existing businesses to expand and also attract new entrepreneurs to the region. It is very encouraging to see home-grown businesses succeed to a point of requiring additional space and this invariably leads to further employment opportunities which benefit the community as a whole".

"We are continuing to receive enquiries for commercial space, generally from established companies who wish to relocate into Malvern due to the need to expand into larger premises and access the local workforce."

"Working together to secure your business"



**JOHN GOODWIN
COMMERCIAL**

John Goodwin are the locally based Chartered Surveyors and Agents providing assistance to both Link and Upton Business Centres and are delighted with the continuing demand for good quality commercial units.



JOHN GOODWIN FRICS

CHARTERED SURVEYOR AUCTIONEER VALUER ESTATE AGENT

Ledbury Office t: 01531 634648 • e: ledbury@johngoodwin.co.uk
Malvern Office t: 01684 892809 • e: malvern@johngoodwin.co.uk

Martin's Musings!



"The current political thrust to speed up the Planning process leads me to recount the planning history of a small barn conversion project we are currently

completing. Looking through my file, I find the architect was originally instructed in April 2000.

Following a long saga of delay and procrastination by the local planning authority, eventually a Planning Permission for conversion was granted on the 21st June 2012. 12 years must be a record!

Whilst no one would wish for planning controls to be abandoned, my concern is the detrimental effect their huge delays are having on the construction industry, with its linkage to the national economy.

Our project produced an expenditure into the local economy of £200k. I am sure this scenario is being repeated many thousands of times nationally; investment which could be made, is frustrated, and we continue with flat line growth.

Any measures which government can introduce to maintain planning control, but reduce these excessive delays can only be beneficial to the national economy."

*Martin Wilesmith,
Site Manager*

