

NEWS BULLETIN

ISSUE 9

NOVEMBER 2014

Upton Business Centre is expanding!



For the first time in a number of years, Martin Wilesmith and his son Mark, owners of Upton Business Centre, are undertaking the first speculative industrial development in the area, by increasing the available space at the Centre by 20%.

The two new units at Upton Business Centre, Welland Road, Upton-upon-Severn WR8 0SW are near completion, and should be ready by the end of this year. They have been built to meet the demand for business space for both starter units and existing businesses wishing to expand, with the option of a mezzanine floor, providing more space if required. The units will be very energy efficient ('B' Energy Rating) with high insulation values, giving substantial savings to the occupiers in heating.

Penny Cook, Property Manager for both Upton Business Centre and Link Business Centre in Malvern, says that the response to the new units has been very positive – in fact, one of the units has already been taken – see overleaf for the full story.

Upton Business Centre has been providing modern business accommodation since 2000 in a secure environment with active management team who are always on hand to support and assist their tenants.

Existing tenants, many of whom have increased in size whilst being located at the Centre, are testament to the fact that the Centre is an ideal environment to ensure efficiency and productivity for local businesses.

For more information please contact Penny at 01684 561238 or email linkbusinesscentre@gmail.com

The new units are taking shape



New development provides Dave and Ursula with the perfect structure for their new venture



Dave and Ursula McNally are looking forward to moving into their brand new Unit at Upton Business Centre, where they will be setting up their new company, Severn (Alternative Spare Parts) Ltd.

For over 20 years, Dave and Ursula have been running successful business, Severn Manufacturing Systems, based in Bishops Frome, Worcestershire. They have been involved in the refurbishment, service and sales of high technology Laser equipment, specialising in the production of sheet metal products.

Having noticed a gap in the market for somebody to supply competitively priced spare parts to customers as an alternative to paying highly marked up parts from the manufacturers, they decided to set up a dedicated facility with a low cost base to service that market – Severn (Alternative Spare Parts) Ltd. Living in Upton-upon Severn, Upton Business Centre was the perfect location for them – in fact it is only 3 minutes drive away!

Dave and Ursula had looked at two other possible local locations – one in Tewkesbury and one in Twyning – but were disappointed with both, due to the poor standard of quality of the properties and lack of good management. John Goodwin then brought the new development at Upton Business Centre to their attention, and they decided to take a closer look.

Upton Business Centre is run by father and son partnership, Martin and Mark Martin Wilesmith. It was Mark who initially met up with Dave and Ursula on site. He gave them the opportunity to influence the final specification of their new

unit – such as the installation of office space.

Ursula explained what other facilities they would like once they had moved in, and was impressed and relieved to find that, when they met up with Martin, he had already put together plans to accommodate, and was prepared to put everything in place ready for when they move in!

“We are delighted to have found not just the perfect location for our new business, but a Landlord who listens to his tenants and is genuinely interested in their needs.”



Dave and Ursula, visualising their new workplace

Chris makes a naturally good impression at Link Business Centre!

Chris Marshall has always enjoyed the outdoors and gardening, so, when he was given the opportunity to take ‘Gardeners’ Leave’ from his position as Manager with Worcestershire County Council Youth Service after 20 years in youth work, he decided to do just that!

Chris set up his garden maintenance business in July 2007, undertaking grass cutting contracts in Pershore. He moved back to Malvern a couple of years ago and was delighted to be given the contract to maintain Link Business Centre. Chris takes great pride in keeping the shrubs, grass and hedges under control... and his efforts don’t go unnoticed. In fact, one grateful neighbour even sent a letter to Martin Wilesmith, to say thankyou for Chris’s neat work.

Chris not only maintains the gardens at Link and Upton Business Centre, he also tend to the general upkeep of both sites, ensuring that the roads and car parks are kept clean and neat.



Beacon Sports & Leisure have Link Business Centre 'all sewn up'!

"Most of our clients have found us through recommendation – a testament to the quality of our service – in fact, eight of our customers are tenants here at Link Business Centre itself!"

"We have worked with professional sports clubs, supplying playing and training kit as well as replica gear, specialising in the supply of embroidered and printed clothing for all walks of life – from large international companies with orders of over £12,000 to small businesses, such as window cleaners, who want to be seen in the working environment with their own identity."

"Link Business Centre is ideal for us, it is well maintained and provides us with the space to expand, as techniques improve, and our business continues to grow."

Dave Hinton, General Manager.

Beacon Sports & Leisure was established in 2007, based in Unit 13 Link Business Centre. In 2011 they moved to Unit 19, giving them the extra space needed to invest in and house new, state of the art machinery, enabling them to provide top quality embroidery to their clients.

Their customers include local schools, clubs and businesses as well as other clients further afield, including Worcester, Bath Rugby Clubs, Liverpool, Everton and West Ham Football Clubs and Cricket Clubs, including Worcester, Worcestershire and Sussex. They also produce embroidered conference tablecloths for large hotel chains, including The Hilton and the Remada Group.

The team have over 40 years combined experience within the sports, leisure, retail and embroidery industry.

"When we ordered our new set of shirts, we didn't expect them to be turned around so quickly. Beacon Sports & Leisure kept us in the loop from start to finish, keeping us informed of the progress. Less than two weeks from order to delivery, of 60 cricket shirts embroidered and printed, as well as every players name and number was incredible. We will definitely use Beacon Sports & Leisure in the future and we have no hesitation in recommending them to any other club." Malvern Cricket Club



Dave oversees another 'Premier' job for Liverpool F.C.



"Working together to secure your business"

Units available

Upton Business Centre, Units 1 and 1B

John Goodwin are the locally based Chartered Surveyors and Agents providing assistance to both Link and Upton Business Centres and are delighted with the continuing demand for good quality commercial units.

Ledbury Office t: 01531 634648
e: ledbury@johngoodwin.co.uk

Malvern Office t: 01684 892809
e: malvern@johngoodwin.co.uk






Link Business Centre:**Unit 1****Tulip Cleaning**

Commercial Cleaning Services
Tony & Melanie Baker
01684 565187
www.tulipmalvern.co.uk

Unit 2**Tulip Laundry**

Commercial Laundry Services
Tony & Melanie Baker
01684 577617
www.tulipmalvern.co.uk

Unit 3**Black Pepper (Ledbury) Ltd**

School Lunch Caterers
David Mabey
01684 891560
www.blackpepperlunches.com

Unit 4**The Friday Beer Company Ltd**

Micro Brewery
Andrew Keir, Perry Jackson,
Gerald Williams
01684 572648
www.thefridaybeer.com

Units 5 & 22**Mid West Automation**

Aluminium Fabricators
Andy Haigh
01684 899103
www.midwestautomationltd.co.uk

Unit 6**Meigh Mansbridge & Company**

Accountants
Roger Meigh, Kevin Mansbridge
01684 565486
www.meigh-mansbridge.co.uk

Unit 7**Stockall Electronics Ltd**

Electronic Design House
Kate Stockall
01684 574977
www.stockallelectronics.com

Unit 7A**Estate Office**

Penny Cook, Property Manager
and Sue Lane, Administrator
01684 561238
www.linkbusinesscentre.co.uk

Unit 7B**Wyvern Homes Ltd**

Residential Developers
Mark Wilesmith
01684 561238
www.wyvernhomes.co.uk

Unit 7C**Worcester Solar Heating Ltd**

Installers of Renewable Energy Systems
Darren Stockall
01684 575892
www.worcester-solar.co.uk

Unit 7D**Crown Taxis**

Khurshid Baig
01905 357788

Unit 8**Cash 4 Clothes**

Clothes Recycling
01684 438030
www.cash4clothes.co.uk

Unit 10**Malvern Engineering Ltd**

Chris Smedley
01684 574471

Unit 11A**Smart Car Care Valeting Centre**

Patrick
07872 991286

Unit 11B & 25**G Webb Automation Ltd**

Packaging Equipment Manufacturer
Paul Webb MD
01684 892929
www.webbautomation.co.uk

Unit 12**Surplex UK Ltd**

Recycling Computer Hardware
Mark Willis
01684 568789
www.surplex.co.uk

Unit 13**Malvern Theatres Trust Ltd**

01684 580936

Units 14 & 15**Link Tools Ltd**

Tools & Fixing Supplies
Steve Metcalfe, Gary Looker
01684 578866

Unit 16**Signs Central**

Signwriting & Graphic Design
Russell and Barbara Amphlett
Tel: TBA
Website: TBA

Unit 17**Alto Flooring Ltd**

Contract Flooring
Russell Simon
01684 573222
www.commercial-flooring-contractor.co.uk

Unit 18**Asiri Foods Ltd**

Food Production
Asiri Hall
01684 572721
www.asirifoods.co.uk

Unit 19**Beacon Sports & Trybike**

Commercial Embroidery
& Bicycle Sales
Jon Wootten
01684 892439
www.beaconsports.co.uk
www.trybikestore.co.uk

Unit 20**Three Counties Entertainment Ltd**

Hire of Leisure inflatables
Gary Kennett
01684 301453

Unit 21**Three Counties Mobility**

Mobility Equipment
Gary Kennett
01684 301453
www.tcmobility.co.uk

Units 23 & 24**HD Connectivity Ltd**

HD TV Distribution Systems
Chris Pinder
01684 576348
www.hdconnectivity.com

Units 26 & 27**RPM (Malvern) Ltd**

Car servicing, repairs & MOT's
Paul Bird
01684 565555
www.rpm-malvern.co.uk

Upton Business Centre:**Unit 2****Forest Traffic Services Ltd**

Traffic Management
Terry Thomas
01684 591240
www.forestsupportservices.co.uk

Unit 3**JCB Diggers**

Construction Machinery Sales
Chris Ball
01684 310679
www.jcbdiggers.com

Unit 4A**Go For Granite Ltd**

Bespoke Granite Products
Matt Walker
01684 592777
www.goforgranite.co.uk

Unit 4B**Upton Farm Services**

Farm Machinery Repairs and Parts
Garry Thackeray
01684 593600

Unit 5B**Central Machinery Ltd**

Plant Dealer to the Trade
John Blackmore
01905 340377
www.centralmachinery.co.uk